

INCOMPASS FINANCIAL SOLUTIONS

About us

Founded in 2003, Incompass provides a tailor made forex solution to the IFA market that combines state of the art technology with a service for profit philosophy. We are able to assist with all money transfers both in and out of South Africa as well as providing a valuable resource for all your foreign exchange questions.

We are fully licensed by the Financial Services Board and Reserve Bank, and, in what we believe to be unique within our industry, additionally hold ISO 9001 and 27001 certification. We overachieve on our promises and commit to providing a money transfer service where all stakeholders experience a first class service.

Value proposition

- Dedicated support for Allan Gray IFAs with a dedicated helpline, after hours support and dedicated field support in Johannesburg, Durban, Pretoria, PE, East London, Kimberley, Bloemfontein, Garden Route and Cape Town
- Complete ring fencing of the IFA's clients – they will never receive mailshots or marketing material from Incompass
- An unpressurised trading environment – we will never canvass clients to trade
- Opening of Investec cash accounts for ease of trading
- The only ISO 9001 and 27001 ISO certified independent Foreign Exchange company in SA
- All trades fully FICA compliant and through our authorised dealers, Investec Bank or Mercantile Bank
- All trades correctly registered with the South African Reserve Bank

Services or products offered

- Money transfers either in or out of South Africa for both corporates and individuals
- Rate watching service
- Obtaining of tax clearance certificates free of charge
- Investec Cash accounts for ease of trading

- Dedicated help desk for advice and guidance along with field support
- Foreign currency accounts

Contact details

Help desk:	+ 27 (0) 21 200 7555 Royston Goliath and Bianca Abrahams
Trading desk:	+ 27 (0) 87 153 4880 Kirsteen Nixon and Natasha Swart
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Email:	ifa@incompass.co.za
Website:	www.incompass.co.za
Cape Town office:	71 Loop Street, 4 th Floor, Cape Town, 8001
Johannesburg office:	Block D – 2 nd Floor, Edenburg Terraces, 348 Rivonia Boulevard, Rivonia 2128

Regions supported

All of South Africa

Quote reference and pricing

Please quote 'Allan Gray' when contacting us to secure the specially discounted rates as below:

- Obtaining of the tax clearance certificates at no cost
- Fixed all inclusive pricing (of interbank rate) with margins of:
 - 0.5% for transfers in excess R2 million or currency equivalent (margin split: Incompass 0.35% and bank 0.15%)
 - 0.55% for transfers under R2 million or currency equivalent (margin split: Incompass 0.4% and bank 0.15%)
- Incompass levy no additional charges either as administration or service fees and all our transfers are backed up with confirmation of the Reuters interbank rate to avoid any ambiguity
- No SWIFT fees for transfers above ZAR 50 000, a SWIFT fee of ZAR 250 for transfers below ZAR 50 000, which covers SWIFT fees in SA and overseas.